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June 17, 2004

Benjamin I Ginsberg Glenn M Willard (202) 457-6405 bgnsberg@p ittonboggs com

COURIER

Mr. Laurence H. Norton General Counsel Federal Election Commission 999 E Street, N.W. Washington, D.C. 20463

Re:

MURs 5112 and 5383

Dear Mr. Norton:

Attached is the Respondents Federer for Congress Committee's and Thomas M Busken's response to

the General Counsel's Probable Cause Brief.

Suncerely.

Benjamin L. Ginsberg

Glenn M. Wıllard

Attachments

BEFORE THE FEDERAL ELECTION COMMISSION

Federer for Congress Committee and } MURs 5112 and 5383
Thomas M. Busken, as treasurer }

Brief in Reply to the General Counsel's Probable Cause Brief

On behalf of Respondents Federer for Congress Committee ("the Committee") and Thomas M. Busken, as treasurer, we reply to the General Counsel's ("GC") Brief recommending that the Commission find probable cause to believe that Respondents violated 2 U.S.C. § 441b and 434(b). Respondents flatly reject the GC's conclusion that Federer for Congress received a prohibited corporate advance from AM & PM, Inc. or otherwise received a corporate contribution from Amerisearch, Inc.

1. The so-called "advance" by AM & PM, Inc. was nothing more than a campaign manager/vendor paying for campaign materials in the ordinary course of his business that were subsequently billed to, and paid for by, the campaign.

11 C.F.R. § 116.3(b) provides that an incorporated vendor in its capacity as a commercial vendor may extend credit to a candidate or political committee provided that the credit is extended in the ordinary course of the corporation's business and the terms are substantially similar to extensions of credit to non-political debtors that are of similar risk and size of obligation. In this case, the campaign manager and commercial vendor were the same person and entity for a short time in 1999 and he (through his company) extended credit to Federer for Congress in the ordinary course of his business.

Mr. Bill Federer was introduced to Mr. Paul Matteucci near the end of his 1998 campaign for a seat in the United States House of Representatives. He came highly recommended as a knowledgeable and experienced campaign consultant and he helped Mr. Federer's campaign for a

seat in Congress during the last few weeks before the 1998 general election. Federer Aff. ¶1 When he ran for the same seat in 2000, Mr. Federer employed Paul Matteucci as his campaign manager from approximately June 9 to September 9, 1999. Id. ¶2 Mr. Mateucci represented to Mr. Federer that in the ordinary course of his management of a campaign, he (through his company, AM & PM, Inc.) would negotiate with, and/or purchase from outside vendors, campaign materials and services, apart from those materials and services that he could provide directly Id. ¶3. AM & PM, Inc. would then bill the campaign committees for its expenses, whether for the materials and services it provided directly or for those that were purchased from outside vendors. Id. This method of operation, he told Mr. Federer, enabled him to focus his attention on raising funds and campaigning while Mr. Mateucci took care of the logistics of running the campaign. Id. ¶4. Mr. Federer accepted Mr. Mateucci's representations as the ordinary manner in which he managed campaigns. Id.

During the three-month period in which Paul Matteucci managed the Federer for Congress campaign, AM & PM, Inc. designed the Federer for Congress logo, obtained yard signs, bumper stickers, letterhead and envelopes, thank you notes, shirts, stickers, books, business cards, buttons, contribution reply envelopes, office supplies, cellular and office telephones, telephone service, long distance charges, postage, use of a copier, copy paper, copier toner, use of computers, software, printers, printer toner, rental of office space, utilities, paid office staff, campaign workers, temporary labor, marketing expenses, lunches, transportation costs, internet services and Web size work Id

AM & PM, Inc. negotiated, and contracted directly, with vendors for the above-mentioned services few exceptions and paid for them directly before billing the campaign. <u>Id</u>. ¶6. In fact, during the three-month period in which Paul Matteucci managed the *Federer for Congress* campaign, the campaign made disbursements of \$37,774.04 to AM & PM, Inc., 78 percent of the total

\$48,498.47 in disbursements made to outside vendors during this time period. Of the remaining \$10,559.44 in disbursements paid directly by the campaign during the time that Paul Matteucci managed the campaign, \$76.97 was for a Southwestern Bell phone bill (an account set up before Paul Matteucci was campaign manager), \$1,875 paid off a debt to Jim Tabor, the campaign's treasurer in 1998 (who the campaign would have been expected to pay directly), \$665 was for establishing a system to accept credit card contributions (which the credit card vendor required the campaign to pay directly), and the remainder, \$7,942.44, went to a company (Intaglio Creative Services) whose owner was a friend of Paul Matteucci's, who arranged that the campaign would pay this vendor directly. Id. \$\frac{1}{7}\$.

As campaign manager, Paul Matteucci also suggested distributing as campaign promotional material copies of a quotations book Mr. Federer had compiled, America's God and Country. Because he did not want to give the erroneous impression that he was personally benefiting from Federer for Congress' purchase of the book, Paul Matteucci advised Mr. Federer (and he accepted his representation) that AM & PM, Inc.'s purchase of the printing of this book directly from the printer, Dickinson Press, and subsequent sale of the books to Federer for Congress would be a permissible manner to avoid the false impression that Mr. Federer was personally benefiting from the campaign's purchase of the book. Id. ¶7.

The facts, therefore, make clear that Federer for Congress' used a campaign manager/vendor whose ordinary course of business involved negotiating with and purchasing directly from vendors for campaign materials and services. The book order was no exception. This is not altogether unlike a candidate committee using the services of a media buying firm to negotiate with, and purchase advertising time from, television and radio stations, and then subsequently paying the media buying firm for its services, including the time purchased. This type of transaction is not considered a prohibited corporate contribution to a candidate committee. Rather, it's the usual

manner in which a committee does business with a vendor of that nature. Likewise, when a candidate committee's campaign manager/vendor negotiates and purchases a variety of campaign services and materials, including the printing of books for distribution as a candidate promotional item, this is not a prohibited corporate contribution.

Moreover, the Mr. Federer cannot be faulted for taking steps to avoid the appearance that he was using campaign contributions to profit personally. As the Commission is quite aware, the constitutional justifications of campaign finance restrictions rest in large part on the avoidance of the appearance of corruption. Had the public received the false impression that *Federer for Congress* was a vehicle to enrich Mr. Federer, this would have only fed the cynicism continually espoused by the campaign finance "reform" community that election campaigns are seed beds of corruption.

2. Amerisearch, Inc.'s joint purchase with Federer for Congress of the add-on order was not something of value given to the Committee because Amerisearch, Inc. benefited more from the joint purchase than did Federer for Congress.

Just as a Federal PAC involved in a list exchange agreement of equal value does not receive something of value for purposes of the FECA's contribution limits, AO 2002-14 (Libertarian National Committee, Inc.), so also when a Federal PAC is involved in a joint purchase with another entity in which both receive a volume discount of equal value from which neither would otherwise benefit apart from the joint purchase, no contribution to the Federal PAC takes place. In this instance, Amerisearch, Inc. received more than a benefit of equal value from the joint purchase and this resulted from several factors.

Initially, the net benefit to AM & PM, Inc. from the add-on order standing alone, apart from the factors mentioned below, was only \$744 as both entities received a mutual benefit from the joint purchase that would not have otherwise accrued to either Brian Van Geest Aff. ¶ 8, attached hereto. Amerisearch, Inc.'s benefit from the volume discount was \$8,889.00 Id. ¶5. AM & PM, Inc 's benefit was \$9,633.00, id. ¶7., a difference of \$744.

Secondly Paul Matteucci mistakenly paid Dickinson Press \$12,180 (the incorrect amount) for Amerisearch, Inc.'s (the wrong entity's) portion of the add-on order, listed on the original July 20, 1999 Quote #71502B, Federer Aff. Attachment A, which Mr. Federer did not edit or sign. Paul Matteucci invoiced Federer for Congress \$11,491 because that was the actual cost of AM & PM's Inc.'s portion of the adjusted add-on order. Federer Aff. Attachment B and VanGeest Aff, attached hereto. Consequently, no portion of AM & PM's portion of the add-on order remains unrefunded. Amerisearch, Inc. benefited from Paul Matteucci's \$689.00 mistake because AM & PM, Inc. paid \$689.00 of Amerisearch, Inc.'s share of the invoice. Id. ¶9.

Also, unanticipated additional copies of the books were printed, *i.e.*, a print overrun, of the Perfect Bound Edition (282) and Perfect Casebound with Gilded Edges (109). This overrun was a result of AM & PM, Inc.'s order, which was itemized in Dickinson Press, Inc. Invoice #I001508, Federer Aff. Attachment C, and they were delivered to, and taken possession of, by Amerisearch, Inc. at no charge, a net gain to Amerisearch, Inc. of \$1,068.30 (282 x \$1.9430 + 109 x \$4 7740). Id. ¶10.

In addition, books costing at least \$3,059.00 and paid for by Federer for Congress were transferred to and taken possession of by Amerisearch, Inc. Id. ¶11. At least 37 boxes (16 books per case) of the Perfect Bound, which cost \$1.9430 per book, and 25 cases (16 books per case) of the Perfect Casebound with gilded edges, which cost \$4.7740 per book, were not used by the compaign due to negative political attacks on the book and its use by the campaign. Id These books were moved within the warehouse and eventually became part of Amerisearch, Inc.'s inventory, resulting in a net benefit to Amerisearch, Inc. from the add-on order. Id.

Finally, the General Counsel's Brief at 7 states that the "Committee, therefore, should have included a proportionate share of the \$2,769 in related costs." However Dickinson Press's usual and normal charge for printing a book does not include additional charges to tear down and re-strip

film (\$2,991.00 + \$176.08 + \$19.55). Id. ¶12. These unusual charges listed it its invoice are attributable to the original order alone. Id. Federer Affidavit Attachment D contains copies of all Dickinson Press quotes from March 15, 1999 to March 29, 2004, which indicate that only one order, #24740, had additional charges to correct pages with typographical and grammatical erratum. Consequently, the usual and normal costs for the add-on order did not include \$698 in a "proportionate share of related costs".

The above-mentioned factors clearly demonstrate that Federer for Congress did not receive a \$1,525.00 contribution from Amerisearch, Inc. To the contrary, Amerisearch, Inc. was the net beneficiary by at least \$4,816.00.

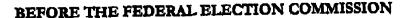
3. The Committee concedes that the purpose of some of its disbursements were inadequately described.

The Committee's volunteer treasurers failed to grasp the level of precision required in describing disbursements. Nonetheless, all reports have been adequately amended and the public suffered no harm during the interim.

For the aforementioned reasons, the Commission should not find probable cause to believe that Federer for Congress violated 2 U.S.C. §§ 441b(a) and 434(b).

IJ





Federer for Congress Committee and Thomas M. Busken, as treasurer

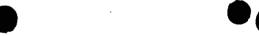
MURs 5112 and 5383

AFFIDAVIT OF BRIAN VAN GEEST

I, Brian Van Geest, hereby swear that the following information is based on my personal knowledge, that I am competent to testify, and that it is both true and correct:

- 1. I am an account representative for Dickinson Press, which published America's God and Country, and was employed by Dickinson Press during the relevant times at issue in the above-referenced matter.
- 2. Regarding Dickinson Press Quote #71502B, dated July 20, 1999, the cost of 1,000 copies of Perfect Bound was \$1,943.00. The cost of 2,000 copies of Perfect Casebound gilded was \$9,548.00 for a combined cost of \$11,491, paid by AM & PM, Inc. The cost of 3,000 copies Perfect Casebound was \$9,135.00, paid by Amerisearch, Inc.
- 3. There was no benefit to AM & PM, Inc. from this order being listed as an "add-on" to the earlier Dickinson Press Quote #24720C as 30 days had elapsed and the price per pound weight of paper had increased, necessitating a recalculation of costs.
- 4. Regarding Dickinson Press Quote #71502B, dated July 20, 1999, if Amerisearch, Inc.'s order of 3,000 copies of Perfect Casebound were published independent of AM & PM, Inc.'s order of 1,000 copies of Perfect Bound and 2,000 copies of Perfect Casebound gilded, the cost to Amerisearch, Inc. would have been \$18,024.00.
- 5. Amerisearch, Inc., therefore received a benefit of \$8,889.00 as a result of ordering together with AM & PM, Inc.'s purchase.
- 6. If AM & PM, Inc.'s order were published independent from Amerisearch, Inc.'s order, the cost to AM & PM, Inc. would have been \$21,124.00.





- 7. AM & PM, Inc., therefore, received a benefit of \$9,633.00 as a result of ordering together with Americanch Inc.'s order.
- 8. AM & PM, Inc., therefore received a net benefit of \$744 from combining its order with Americanch, Inc.

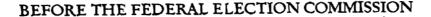
Brian VanGeest

Signed and sworn to before me this 12 day of June, 2004.

NOTARY PUBLIC

My commission expires:

- WILLTAM E. KHOMBEEN Notery Public, Kent County, MI My Commission Expires 32/05



Federer for Congress Committee and Thomas M. Busken, as treasurer

MURs 5112 and 5383

AFFIDAVIT OF WILLIAM I. FEDERER

I, William J. Federer, hereby swear that the following information is based on my personal knowledge, that I am competent to testify, and that it is both true and correct:

- 1. The Federar for Congress Commutee was my authorized campaign committee during the relevant events in the above-menuoned matter.
- 2. I was introduced to Mr. Paul Matteucci near the end of my 1998 campaign for a seat in the United States House of Representatives. He came highly recommended as a knowledgeable and experienced campaign consultant and he helped me with my campaign during the last few weeks before the 1998 general election.
- 3. When I ran for the same seat in 2000, I employed Paul Matteucci as my campaign manager from approximately June 9 to September 9, 1999. He represented to me that in the ordinary course of his management of a campaign, he (through his company, AM & PM, Inc.) would negotiate with, and/or purchase from outside vendors, campaign materials and services, apart from those materials and services that he could provide directly. AM & PM, Inc. would then bill the campaign committees for its expenses, whether for the materials and services it provided directly or for those that were purchased from outside vendors.
- 4. This method of operation, he told me, enabled me to focus my attention on raising funds and campaigning while he took care of the logistics of running the campaign. I accepted his representations as the ordinary manner in which he managed campaigns.
- 5. During the time period in which Paul Matteucci managed the Federer for Congress campaign, AM & PM, Inc. designed the Federer for Congress logo, and obtained yard signs, bumper stickers, letterhead and envelopes, thank you notes, shirts, stickers, books, business cards, buttons, contribution reply envelopes, office supplies, cellular and office telephones, telephone service, long distance charges, postage, use of a copier, copy paper, copier toner, use of computers, software, printers, printer toner, rental of office space, utilities, paid office staff, campaign

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workers, temporary labor, marketing expenses. lunches, transportation costs, internet services and Web site work.

- 6. AM & PM, Inc. negotiated, and contracted directly, with vendors for the above-mentioned services with few exceptions and paid for them directly before billing the campaign.
- 7. Of the \$10,559.44 in disbursements paid directly by the campaign during the time that Paul Matteucci managed the campaign, \$76.97 was for a Southwestern Bell phone bill (an account set up before Paul Matteucci was campaign manager), \$1,875 paid off a debt to Jim Tabor, the campaign's treasurer in 1998 (who the campaign would have been expected to pay directly), \$665 was for establishing a system to accept credit card contributions (which the credit card vendor required the campaign to pay directly), and the remainder, \$7,942.44, went to a company (Intaglio Creative Services) whose owner was a friend of Paul Matteucci's, who arranged that the campaign would pay this vendor directly.
- 8. As campaign manager, Paul Matteucci also suggested distributing as campaign promotional material copies of a book I had compiled, America's God and Country. Because I did not want to give the erroncous impression that I was personally benefiting from Federer for Congress' purchase of the books, Paul Matteucci advised me (and I accepted his representation) that AM & PM, Inc.'s purchase of the printing of this book directly from the printer, Dickinson Press, and subsequent sale of the books to Federer for Congress would be a permissible manner to avoid the false impression that I was personally benefiting from the campaign's purchase of the book.
- 9. Paul Matteucci mistakenly paid Dickinson Press \$12,180 (the incorrect amount) for Amerisearch, Inc.'s (the wrong entity's) portion of the add-on order, listed on the original July 20, 1999 Quote #71502B, Attachment A (a true and correct copy attached hereto), which I did not edit or sign. Paul Matteucci invoiced Federer for Congress \$11,491 because that was the actual cost of AM & PM's Inc.'s portion of the adjusted add-on order. Attachment B (a true and correct copy attached hereto). Consequently, no portion of AM & PM's portion of the add-on order remains unrefunded. Amerisearch, Inc. benefited from Paul Matteucci's \$689.00 mistake because AM & PM, Inc. paid \$689.00 of Amerisearch, Inc.'s share of the invoice.
- 10. Unanticipated additional copies were printed, i.e., a print overrun, of the Perfect Bound Eduton (282) and Perfect Casebound with Gilded Edges (109). These were a result of AM & PM, Inc.'s order, which was iteraized in Dickinson Press, Inc. Invoice #I001508, Attachment C (a true and correct copy attached hereto), and they were delivered to, and taken possession of, by Amerisearch, Inc. at no charge, a not gain to Amerisearch, Inc. of \$1,068.30 (282 x \$1.9430 + 109 x \$4.7740).
- 11. In addition, books costing at least \$3,059 and paid for by Federer for Congress were transferred to and taken possession of by Amerisearch, Inc. At least 37 boxes (16 books per case) of the Perfect Bound, which cost \$1.9430 per book, and 25 cases (16 books per case) of the Perfect Casebound with gilded edges, which cost \$4.7740 per book, were not used by the campaign due

to negative political attacks on the book and its use by the campaign. These books were moved within the warehouse and eventually became part of Amerisearch, Inc.'s inventory, resulting in a net benefit to Amerisearch; Inc. from the add-on order.

12. Dickinson Press's usual and normal charge for printing a book does not include additional charges to tear down and re-strip film. These unusual charges (\$2,991.00 + \$176.08 + \$19.55) listed in its invoice are attributable to the original order alone. Attachment D (a true and correct copy attached hereto) contains true and correct copies of all Dickinson Press quotes from March 15, 1999 to March 29, 2004, which indicate that only one order, #24740, had additional charges to correct pages with typographical and grammatical erratum.

My commission expires:

LINDA S. RILEY Notary Public - Notary Seal STATE OF MISSOURI Jefferson County

My Commission Expires. Dec. 3, 2005

July 20, 1999

Dickinson Press Quote #715028

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

- 1,000 copies Perfect Bound; 2,000 copies Perfect Quantity

Casebound with Gilded edges, 4,000 dopies Fertect

Casebound

Number of Pages - 864 pages plus cover

- 5 3/8" x B 3/8" Trim Size

- Perfect Bound, Perfect Casebound with 80 lb. waite Binding

Endsheets, gilded edges, head & foot bands

- Text- 40 lb. White offset Paper

Cover- 10 pt. Cls

Casebound- Kivar 7 over .080 pt Binder's board

Jacket- 100 lb. Enamel

- Text- 1 color (black) 2 sides Ink

> Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine

Copy - Text & Cover- DPI to tear down and restrip

film furnished by Amerisearch, 60 pages of corrections, Logo change on spine (Perfect

Bound, Caseside, Jacket)

Packing - Bulk pack in cartons

<u>.</u>..

5100 39rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261 This Offer Is Governed By The Terms And Conditions On The Reverse Side.

ATTACHMENT A

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Asrisearch July 20, 1999 Quote #715025 Page 2

Prices:

1.000 copies Perfect Bound \$ 1.943.00 2,000 copies rerfect Casebound with Gilded edges \$ 9,548.00 4,000 copies Perfect Casebound \$12,180.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

<u>Terms</u>: CIA F.O.B. Grand Rapids. MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Rob Worcester

Vice President, Sales & Marketing

Accepted By:

Title:

ickinson Press Inc.

July 20, 1999

Dickinson Press Quote #715028

Bill Federer Ameri search 4346 Southview Dr. St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

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Quantity - 1,000 copies Perfect Bound; 2,000 copies Perfect

Casebound with Gilded edges; 4,000 copies Perfect

Casebound

- 864 pages plus cover Number of Pages

Trim Size - 5 3/8" x 8 3/8"

Binding - Perfect Bound, Perfect Casebound with 80 lb. white

Endsheets, gilded edges, head & foot bands

Paper - Text- 40 lb. White offset

Cover- 10 pt. C18

Casebound- K'var 7 over .080 pt Binder's board

Jacket- 100 lb. Enamel

Ink · Text- 1 color (black) 2 sides

Cover & Jacket · 4 colors (process) 1 side plus gold foil stamp and single level emboss on front

cover & spine plus gloss non-curl film laminate Caseside. Gold foil scamp on spine

Copy - Text & Cover- DP: to tear down and restrip

film firmished by Americanarch, 50 pages of corrections, Logo change on spine (Perfect

Round, Caseside, Jacket)

Packing - Bulk pack in cartons

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Aerisearch July 20, 1999 Quote #71502B Page 2

Prices:

1,000 copies Perfect Bound 2,000 copies Perfect Camebound \$ 1,943.00 \$ \$ 11,491.00

\$ 9,548.00/

-4-000 copies Perfect Casebound 3,000 29

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Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MJ (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

BW/rz

Title:

G/21/99 2 Hardbard

Worden were 1 paper

3 phollen

2 Gilded

616-957-5100 FAX 616-957-1261

SOLD TO: Amerisearch 657 Blair Lewisville, TX 75057 REMIT TO →

DICKINSON PRESS INC. C/O HNB P.O. BOX 9322 WYOMING, MI 49509-0322

SALES AMOUNT SALES TAX FREIGHT

TOTAL

| DB NUMBER PURCHASE ORDER NUMBER COL. PPD. | DATE SHIPPED | | SHIP VIA | TERMS |
|--|--------------|-------|------------|----------------|
| 18748 God & Country | 10-29-99 | Holla | and | NET 30 DAYS |
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| 3 | 2000 | EA | 3.4680 | 6936.00 |
| erfect Bound Edition | 2282 | EA | 1.9430 | 4433.9 |
| add'l Copies | 2000 | EA | 6.5020 | 13004.00 |
| 'erfect Casebound Edition | 3528 | EA | 3.0450 | 10742.7 |
| dd'I Copies | 2109 | EA | 4.7740 | 10068.37 |
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CUSTOMER COPY

SALESPERSON: Gary Nyenhuis

Jun-09-04 12:50am From-FEDERER 1ES Dickinson Press Inc. 5100 33rd St., S.E., Grand Rapids, MI 49512 616-957-5100 FAX 616-957-1261

SOLD TO: Amerisearch 657 Blair Lewisville, TX 75057 REMIT TO →

DICKINSON PRESS INC. C/O HNB P.O. BOX 9322 WYOMING, MI 49509-0322

47953.77

TOTAL

| | | | | CUID MA | TERMS | |
|------------------------------------|------------------------|-------------------|-----------|--------------|----------------|--|
| DB NUMBER PURCHASÉ ORDER NUMBER CO | | PPD. DATE SHIPPED | } | SHIP VIA | TERMS | |
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| Settlement Discount : | Cash in Advance | | | • | | |
| Discount : | Discount Discou | ınt Discoun | • | | | |
| | Date X 10/31/99 .00 | Value | .00 | | <u> </u> | |
| | Apres r AWV | | | | • | |
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| | | | | SALES AMOUNT | 46952.14 | |
| | | | | SALES TAX | .00 | |
| | | | | FREIGHT | 1001.63 | |

March 15, 1999

3144874489

Dickinson Press Quote #24740

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO> 63129

RE: America's God & Country

Specifications:

- 5,000 ocpies as 1,500 Perfect Bound; 3,500 Perfect Quantity

Casebound

- 864 pages plus endsheets on perfect Casebound plus Number of Pages

cover

 $-53/8" \times 83/8"$ Trim Size

- Perfect Bound; Perfect Casebound with 80 lb. White Binding

endsheets

- Text- 40 lb. White offset Paper

Cover- 10 pt. C1S

Caseboubnd- Kivar 7 over .080 pt. Binder's Boards

Jacket- 100 lb. enamel

- Text- 1 color (black) 2 sides Ink

> Cover- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover &

spine plus gloss non-curl film laminate

Caseside- Gold foil stamp on spine

Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss of front cover &

spine

- Text & Cover- Negatives in Dickinson Press' Files Copy

with written permission from Maggie Kinney at

Fame Publishing

- Bulk pack in cartons Packing

> 5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261 This Offer Is Governed By The Terms And Conditions On The Reverse Side.

T-037 P 05

1ES

Jun-16-04 09:08pm

March 15, 1999 Quote #24740

Prices:

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THE PROPERTY OF THE PARTY.

Page 2

5000 copies as:

3,500 Perfect Casebound \$17,024 or \$4.864 each

1,500 perfect Bound \$ 6,096 or \$4.064 each

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA F.O.B. Grand Rapids, MI (Freight Collect) Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

BW/rz

| Accepted By: | |
|--------------|--|
| | |
| Title: | |
| | |
| | |

T-037 P 06 F-264 JOTATION

April 13, 1999

3144874489

Dickinson Press Quote #24740A

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO> 63129

RE: America's God & Country

Specifications:

- 5,000 ocpies as 1,500 Perfect Bound; 3,500 Perfect Quantity

Casebound

- 864 pages plus endsheets on perfect Casebound plus Number of Pages

cover

 $-53/8" \times 83/8"$ Trim Size

- Perfect Bound; Perfect Casebound with 80 lb. White Binding

endsheets

- Text- 40 lb. White offset Paper

Cover- 10 pt. C1S

Caseboubnd- Kivar 7 over .080 pt. Binder's Boards

Jacket- 100 lb. enamel

- Text- 1 color (black) 2 sides Ink

Cover- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover &

spine plus gloss non-curl film laminate

Caseside- Gold foil stamp on spine

Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss of front cover &

spine

- Text & Cover- Negatives in Dickinson Press' Files Copy

with written permission from Maggie Kinney at Fame Publishing or DPI to tear down and restrip

film furnished by Amerisearch

- Bulk pack in cartons Packing

April 13, 1999 Quote #24740A

Prices:

Page 2

5000 copies as:

3,500 Perfect Casebound \$17,024 or \$4.864 each

1,500 perfect Bound \$ 6,096 or \$4.064 each

Any changes that need to be made to film in our file will be charged additional.

Add'l to tear down and restrip Amerisearch film: \$2,376.00

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

BW/rz

Date: _

| Accepted By: . | |
|----------------|--|
| Title: | |

May 27, 1999

Dickinson Press Quote #247439

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

RB: America's God & Country

Specifications:

Quantity 2,000 copies

Number of Pages · 864 pages plus cover

- 5 3/8" x 8 3/3" Trim Size

Binding - Perfect Bound

- Text- 40 lb. White offset Faper

Cover- 10 pt. C1S

Text- 1 color (black) 2 sides Ink

Cover- 4 colors (process) 1 side plus gold foil

stamp and single level emboss on front cover & spine plus gloss non-curl film laminate

- Text & Cover- DPI to tear down and restrip Copy

film furnished by Amerisearch

- Bulk pack in carcons Packing

> 5100 33rd Street, S.F., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261 This Offer Is Governed By The Terms And Conditions On The Reverse Side.

Amerisearch May 27, 1999 Quote #24740B Page 2

Prices:

2,000 bories

2,200 copies max

Plate, print, bind Frep

\$11,646 or \$5.825 \$ 2.376 or \$1.188

1ES

\$11,959 or \$5.436 \$ 2.376 or \$1.080

TCTAL

\$14,022 or \$7.013

\$14,335 or \$6.516

Any changes that need to be made to film in our file will be charged additional.

Add'l to tear down and resurts Americaearch film: \$2,376.00

Prices quoteo above are based on the current paper prices: If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely.

DICKINSON PRESS INC.

Bob Wordester

Ralas & Marketing Vice Fresident

BW/kjh

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Jun-16-04 09:09pm From-FEDERER 1ES



ickinson Press Inc.

Blue Live rech

June 16, 1999

- 3612/4

Dickinson Press Quote #24740C

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129 AND CONTO

RF: America's God & Country

Specifications:

Quantity - 4,000 copies as 2,000 copies Perfect Casebound and

2,000 copies Perfect Bound

Number of Pages - 864 pages plus cover

Trim Size - 5 3/8" x 8 3/8"

Binding - Perfect Bound, Perfect Casebound with 80 lb. white

endsheets

Paper - Text- 40 lb. White offset

Cover- 10 pt. C1S

Casebound- Kivar 7 over .080 pt Binder's board

Jacket- 100 lb. Enamel

Ink - Text- 1 color (black) 2 sides

Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate

Caseside- Gold foil stamp on spine

Copy - Text & Cover- DPI to tear down and restrip

film furnished by Amerisearch, 60 pages of corrections, Logo change on spine (Perfect

Bound, Caseside, Jacket)

Packing - Bulk pack in cartons

T-037 P 11

Amerisearch June 16, 1999 Quote #24740C Page 2

Prices:

4,000 copies as:

\$ 6,936 or \$3.468 each 2,000 copies Perfect Bound \$ 1,670 or \$1.670 each Add'l 1,000's Perfect Bound

\$13,004 or \$6.502 each 2,000 copies Perfect Casebound Add'l 1,000's Perfect Casebound \$ 2,680 or \$2.680 each

Any changes that need to be made to film in our file will be charged additional.

Add'1 to tear down and re-strip Amerisearch film: \$2,991.00

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

BW/kjh

| Accepted | i By: | | | |
|----------|-------|------|------|--|
| Title: _ | | | | |
| Date: | | | | |

5 pmer Um Geerst

ickinson Press Inc.

July 15, 1999

Dickinson Press Quote #71502

F-264

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO> 63129

RE: Americate God & Country (Add on to Job #18748) - ...

Specifications:

- 1,000 copies Perfect Bound; 2,000 copies Perfect Quantity

Casebound with Gilded edges

- 864 pages plus cover Number of Pages

- 5 3/8" x 8 3/8" Trim Size

- Perfect Bound; Perfect Casebound with 80 lb. White Binding

Endsheets, gilded edges, head & foot bands

- Text- 40 lb. White offset Paper

Cover- 10 pt. C1S

Caseboubnd- Kivar 7 over .080 pt. Binder's Boards

Jacket- 100 lb. enamel

- Text- 1 color (black) 2 sides Ink

Cover & Jacket- 4 colors (process0 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate

- Text & Cover- DPI to tear down and restrip film Copy

furnished by Amerisearch. 60 pages of

corrections, Logo change on spine (Perfect Bound,

Caseside, Jacket)

Packing - Bulk pack in cartons

Aerisearch July 15, 1999 Quote #71502

Prices:

Page 2

1,000 copies Perfect Bound \$1,943.00 2,000 copies Perfect Casebound \$9,548.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MI (Freight Collect)

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1ES

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

Accepted By: ______

Title: _____

July 16, 1999

3144874489

Dickinson Press Quote #71502A

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity - 5,000 copies Perfect Bound; 2,000 copies Perfect

Casebound with Gilded edges

Number of Pages - 4864pages plus cover

Trim Size - 5 3/8" x 8 3/8"

Binding - Perfect Bound, Perfect Casebound with 80 lb. white

Endsheets, gilded edges, head & foot bands

Paper - Text- 40 lb. White offset

Cover- 10 pt. C1\$

Casebound- Kivar 7 over .080 pt Binder's board

Jacket- 100 lb. Enamel

Ink - Text- 1 color (black) 2 sides

Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate

Caseside- Gold foil stamp on spine

Copy - Text & Cover- DPI to tear down and restrip

film furnished by Amerisearch, 60 pages of corrections, Logo change on spine (Perfect

Bound, Caseside, Jacker)

Packing - Bulk pack in cartons

1ES

Aerisearch July 16, 1999 Quote #71502A Page 2

Prices:

5,000 copies Perfect Bound \$9,715.00 2,000 copies Perfect Casebound \$9,548.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

BW/rz

Accepted By: _____

Title: _____

Date: _____

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ickinson Press Inc.

July 20, 1999

Dickinson Frees Quote #715028

Bill Federer Ameriseerch 4346 Southview Dr. 8t. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity - 1,000 copies Perfect Bound; 2,000 copies Perfect

Casebound with Gilded edges; 4,000 copies Ferfect

Casebound

Number of Pages - 864 pages plus cover

Trim Size - 5 3/8" x 8 3/8"

- Perfect Bound, Perfect Casebound with 80 lb. White Binding

Endsheets, gilded edges, head & foot bands

Paper - Text- 40 lb. White offset

Cover- 10 pt. C18

Casebound- Kivar 7 over .080 pt Binder's board

Jacket- 100 lb. Bramel

Ink - Text- 1 color (black) 2 sides

Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp and single level emboss on front cover & spine plus gloss non-curl film laminate Caseside- Gold foil stamp on spine

- Text & Cover- DFI to tear down and restrip Copy

film furnished by Americaarch, 60 pages of corrections, Logo change on spine (Perfect

Bound, Caseside, Jacket)

Packing - Bulk pack in cartons

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Aerisearch July 20, 1999 Quote #715648 Page 2

Prices:

PW/rz

Date: _

1,000 copies Perfect Bound \$ 1,943.00 2,000 copies rerfect Casebound with Gilded edges \$ 9,548.00 4,000 copies Perfect Casebound \$12,180.00

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA F.O.B. Grand Rapids. MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Pob Wordester Vice President, Sales & Marketing

Accepted By: ______

1ES

July 20, 1999

Dickinson Press Quote #715025

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

RE: America's God & Country (Add-on to Job #18748)

Specifications:

Quantity - 1,000 copies Perfect Bound; 2,000 copies Perfect

Casebound with Gilded edges; 4,000 copies Perfect

Casebound

Number of Pages - 864 pages plus cover

Trim Size $-53/8" \times 83/8"$

Binding - Perfect Bound, Perfect Casebound with 80 lb. white

Endsheets, gilded edges, head & foot bands

- Text- 40 lb. White offset Paper

Cover- 10 pt. C18

Casebound- K'var 7 over .080 pt Binder's board

Jacket- 100 lb. Enamel

Ink · Text- 1 color (black) 2 sides

Cover a Jacket - 4 colors (process) 1 side plus gold foil stamp and single level embcss on front cover & spine plus gloss non-curl film laminate Caseside. Gold foil scamp on spine

Copy - Text & Cover- DP; to tear down and restrip

film firmished by Americanach, 50 pages of corrections, Logo change on spine (Perfect

Bounc, Caseside, Jacket)

Packing - Bulk pack in cartons Aerisearch July 20, 1999 Quote #71502B Page 2

Prices:

1,000 copies Perfect Bound

\$ 11,491.00

3144874489

2,000 copies Perfact Casebound

\$ 9,548.00

-4,000 copies Perfect Casebound 3,000 rff

\$12,180.00 9 135.00 2

Any changes that need to be made to film in our file will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MI (Freight Collect)

Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

BW/rz

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Dickinson Press Inc.

July 21, 2000

Dickinson Press Quote #B71404

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

America's God and County - reprint

Specifications:

Quantity - 6,000 copies as: 3,000 copies Perfect Bound

3,000 copies Perfect Casebound

Number of Pages - 864 pages plus cover

- 5 % x 8 % (text the same for both versions) Trim Size

Binaing - Perfect Bound

Perfect Casebound with 80 lb. white endsheets,

gilded edges, head & foot bands

- Text- 40 lb. wnite offset Paper

PB Cover- 10 pt. C1S

PCB Caseside- Kivar 7 over .080 binder's board

PCB Jacket- 100 lb. enamel

Ink - Text- 1 color (black) 2 sides

PB Cover & Jacket- 4 colors (process) 1 side plus

gold foil stamp (front cover & spine) plus gloss

lay-flat film laminate

PCB Caseside- Gold foil stamp on spine

Copy - Text, Covers, Jackets & Dies- Negatives and dies

in Amerisearch files

Proofs - None

Packing - Bulk pack in cartons 1ES 3144874489 T-037 P 21/43 F-264

July 21, 2000 Quote #B71404 Page 2

RE: America's God and Country - con't

Prices:

6,000 copies as:

3,000 copies Perfect Bound \$10,758 or \$3.396 each 3,000 copies Perfect Casebound \$19,659 or \$6.552 each

Any charges-necessary to be made to film in your possession will be charged additional.

Prices quoted above are based on running both Perfect Bounc and Perfect Casebound at the same time.

Perfect Bound only: 3,000 copies \$14,769 or \$4.923 each 5,000 copies \$18,570 or \$3.714 each 10,000 copies \$28,070 or \$2.807 each

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA

F.O.B. Grand Rapids, MI

. Sincerely,

DICKINSON PRESS INC.

Bob Worcester

Vice President, Sales & Marketing

Accepted By:

Title:

Date:

September 12, 2000

Dickinson Press Quote #B71404A

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

America's God and County - reprint

Specifications:

- 13,000 copies as: 10,000 copies Perfect Bound Quantity

3,000 copies Perfect Casebound

Number of Pages - 864 pages plus cover

- 5 %" x P H" (text the same for both versions) Trim Sine

Binding - Perrect Bound

Perfect Casebound with 80 lb. white endsheets,

head & foor bands (no gildec edg::)

- Text- 40 lb. white offset Paper

rB Cover- 10 pt. C1S

PCB Caseside- Kivar 7 over .080 binder's board

ICB Jacket- 100 lb. anamal

Ink - Text- 1 color (black) 2 sides

PB Cover & Jacket- 4 colors (process) 1 side plus

gold foil stamp (front cover & spine) plus gloss

lay-flat film laminate

nna Casaside - Gold foll stamp on spino

Copy - Text, Covers, Jackets & Dies- Negatives and dies

in Amerisearch files

Proots - None

- Bulk pack in cartons Packing

> 5100 33rd Street, S.E. Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261 This Offer Is Governed By The Terms And Conditions On The Reverse Side.

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From-FEDERER

September 12, 7000 Quote #B71404A Paces 2

America's God and Country - con :

Prices:

13,000 copies as:

727,300 or \$2.730 each 10,000 copies Feriest Bound 3,000 copies Perfect Casebound \$12,885 or \$4.295 each

1ES

Any changes necessary to be made to film in your possession will be charged additional.

Prices quoted above are based on running both Perfect Bound and Perfect Casebound at the same time.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the place of paper at the time of order.

<u> Parins</u>: CIA F D.B Trand Papers, CI

Sincerely,

DICKINSON PRESS INC.

Bob Auriester

Vice Pris nent, Siles & Marketing

BW/rz

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May 16, 2001

Dickinson Press Quote #B051403

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

RE: America's God and County - reprint

Specifications:

Quantity - 50,000 copies

Number of Pages - 864 pages plus cover

Trim Size - 5 %" x 8 %"

Binding - Perfect Bound

Paper - Text- 40 lb. white offset

Cover- 10 pt. C1S

Ink - Text- 1 color (black) 2 sides

Cover- 4 colors (process) 1 side plus

gold foil stamp (front cover & spine) plus gloss lay-flat film laminate plus embossing on front

cover & spine

Copy - Text & Covers- Negatives in DPI files

Proofs - None

Packing - Bulk pack in cartons

May 16, 2001 Quote #B051403 Page 2

RE: America's God and Country - con't

Prices:

50,000 copies \$99,850 or \$1.997 each

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: CIA F.O.B. Grand Rapids, MI

Sincerely,

DICKINSON PRESS INC.

Bob Worcester FS
Vice President, Sales & Marketing

BW/rz
Accepted By:
Title:
Date:

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ickinsoa Press Inc.

Sutober 24, 2003

Dickinson Press Quote #B102202

di: Federer A11.6 .search

174 Sout view Dr. 35. .ouis, MO 63129

America's God a Country - regrint

Specif. Eliche.

Qua ity .. 8,000 copies as: 3,000 copies Perfect Board 5,000 copies Ferfact Casebound

Num r of Pages - 864 pages plus cover

• 5 W x 3 %" (text the same for both versions) Tri: Size

Bine: 19 - Perisot Bound Perfect Casebound with 80 lb. white endenesse,

head a foot har is (no gilded edges)

- Text- 40 lb. white offset Pape.

PB Cover- 10 pt. C1s

PCB Caseside- Kivar 7 over .080 binder's board

PCB Jacket- 100 lb. enamel

Ink - Text- 1 color (black) 2 sides

PB Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss

lay-flat film laminate

PCB Caseside- Gold foil stamp on spine

Copy - Text, Covers, Jackets & Dies- Negatives and dies

in DPI files

Proofs - None

Packing - Bulk pack in cartons

> 5100 33rd Street, S.E. Grand Rapids, 41 49312 615 957-5100 Fax: 616-957-1261 This Offer is Bovers of By the Parins And Conditions On The Reverse Side.

0.4 ober 24, 3001 255te #102203 Pige 2

- **R**" America's Go i & Country - reprint - con't
- <u> 5es:</u>
- 8 10 total copies as: \$20,840 or \$4.168 each 1 100 copies Parfact Bound \$11,331 or \$3,777 eac.

At, changes that need to be made to film in our files will be charged acd.Lional.

Pi :es quoted abov: are bared or running both Perfect Bound & Ferfect Ce bound at the same time.

P: :es quoted above are based on the current paper prices. If an or r is not received within 30 days, we reserve the right to adjust our prices to reflect the price o' paper at the sime of order

Te :: Cash in advence F-O.B. Grant Rupids, MI (Freight Collect)

DICKINSON PRESS INC.

Bert Messelink Manager of Sales

bert.messelink@dickinsonpress.com

| BM/rz | | |
|---------------|------|--|
| Accepted By:_ | | |
| Title: | | |
| Date: | | |

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Dickinson Press Inc.

January 2, 2002

Dickinson Press Ouote #B102202A

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

America's God & Country - reprint RE:

Specifications:

- 8,000 copies as: 3,000 copies Perfect Bound Quantity

> 5,000 copies Perfect Casebound or 5,000 copies Perfect Bound 3,000 copies Perfect Casebound or 4,000 copies Perfect Bound

4,000 copies Perfect Casebound

- 864 pages plus cover Number of Pages

Trim Size - 5 %" x 8 %" (text the same for both versions)

Binding - Perfect Bound

Perfect Casebound with 80 lb. white endsheets,

head & foot bands (no gilded edges)

Paper - Text- 40 lb. white offset

PB Cover- 10 pt. C1S

PCB Caseside- Kivar 7 over .080 binder's board

PCB Jacket- 100 lb. enamel

Ink - Text- 1 color (black) 2 sides

PB Cover & Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus gloss

lay-flat film laminate

PCB Caseside- Gold foil stamp on spine

Сору - Text, Covers, Jackets & Dies- Negatives and dies

in DPI files

Proofs - None

Packing - Bulk pack in cartons

From-FEDERER

January 2, 2002 Quote #B102202A Page 2

RE: America's God & Country - reprint - con't

Prices:

8,000 total copies as:

5,000 copies Perfect Casebound \$20,840 or \$4.168 each 3,000 copies Perfect Bound \$11,331 or \$3.777 each

8,000 total copies as:

3,000 copies Perfect Casebound \$15,135 or \$5.045 each 5,000 copies Perfect Bound \$15,315 or \$3.063 each

8,000 total copies as:

4,000 copies Perfect Casebound \$17,988 or \$4.497 each 4,000 copies Perfect Bound \$13,324 or \$3.331 each

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on running both Perfect Bound & Perfect Casebound at the same time.

Prices quoted above are based on the current paper prices. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: Cash in advance F.O.B. Grand Rapids, MI (Freight Collect)

DICKINSON PRESS INC.

Bert Messelink Manager of Sales

bert.messelink@dickinsonpress.com

BM/rz
Accepted By:_______
Title:______

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QUOTATION

Dickinson Press Inc.

July 29, 2002

3144874489

Dickinson Press Quote #B072602

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MC 63129

RE: America's God and Country - reprint

Specifications:

- 2,000; 3,000; 4,000; 5,000; 6,000 copies Quantity

- 864 pages plus cover Number of Pages

-53/8" x 8 3/8" Trim Size

- Perfect Bound Binding

- Text- 40 lb. White offset Paper

Cover- 10 pt. C1S

- Text- 1 color (black) 2 sides Ink

Cover- 4 colors (process) 1 sides plus gold foil stamp (front cover & spine) plus gloss lay-flat film laminate plus empossing on front cover &

spine

- Text & Covers- Negatives in DPI files Copy

Proofs - None

Packing - Bulk pack in carcons

Amerisearch July 29, 2002 Quote #B072602 Page 2

RE: America's God and Country

Prices:

| | Press run | Possible | 10% over | r run |
|------------------|-----------------------|----------|-----------|-------|
| 2,000 copies \$1 | 3,150 or \$6.575 each | \$ 376 0 | r \$1.880 | eacn |
| | 4,970 or \$4.990 each | \$ 564 0 | r \$1.880 | each |
| | 6,828 or \$4.207 each | \$ 752 c | r \$1.880 | each |
| | 8,685 or \$3.737 each | \$ 940 c | r \$1.880 | each |
| | 0,538 or \$3.423 each | \$1,128 | r \$1.880 | each |

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: 2% 10 days, net 30 F.O.B. Grand Rapids, MI (Freight Collect)

DICKINSON PRESS INC.

Les Hulst President

LH/rz

Accepted By:

Title:

Date: _____

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ickinson Press Inc.

October 14, 2002

Dickinson Press Ouote #B101106.

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

America's God and Country - reprint

Specifications:

- 7,500 copies as: 5,000 Perfect Bound Quantity

2,500 Perfect Casebound

10,000 copies as: 6,000 Perfect Bound

4,000 Portect Casebound

- 864 pages plus cover Number of Pages

- 5 3/8" x 8 3/8" (cext the same for both versions) Trim Size

- Perfect Bound Binding

Perfect Casebound with 80 lb. white endsheets,

head & foot bands (no gilded edges)

- Text- 40 lb. white offset Paper

PB Cover- 10 pt. C15

PCB Caseside- Kivar 7 over .080 binder's board

PCE Jacket- 100 lb. Enamel

Tnk - Taxt- 1 color (black) 2 sides

PB Cover & PCB Jacket- 4 colors (process) l side plus gold fool ramp (form never copyrate pive

gloss lay-flat I: Im Taminate

PCB Caseside- Gold Foil stamp on spine

- Text, Covers, (achers & Ores: Negatives in Copy

Amorisoarch files

Proofs - None

- Bulk pack in dartons Packing

> 5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261 This Offer Is Governed By The Terms And Conditions On The Reverse Side.

3144874489

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Amerisearch October 14, 2002 Quote #B101106 Page 2

RE: America's God & Country

Prices:

10,000 copies as: Press run Possible 10% ever run 6,000 Perfect Bound \$1/,340 or \$2.890 ea. 4,000 Perfect Casebound \$16,824 or \$4.206 ea. \$1,125 or \$2.813 ca.

 7,500 copies as:
 Pless run
 Possible 10% over run

 5,000 Porfect Bound
 \$15,470 or \$3.094 ca.
 \$936 or \$1.871 ea.

 2,500 Perfect Casebound
 \$12,605 or \$5.042 ea.
 \$703 or \$2.813 ea.

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on running both Perfect Bound and Perfect Casebound at the same time.

Prices quoted above are based on the current price of paper. It an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Torms: To Be Determined F.O.B. Grand Rapids, Mi freight prepaid, Dill dustomer

DICKINSON PRESS INC.

Gary Nyamuis 78 Sales Representative

GN/rz

Accepted By:

Title:

Date:

From-FEDERER

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QUOTATION

ickinson Press Inc.

January 16, 2003

Dickinson Press Ouoto #B101:064

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

America's Cod and Country - reprint

Specifications:

- /,500 copies as: 5,000 Perfect Bound Quantity

2,500 Perfect Casebound

10,000 copies as: 5,000 Perfect Bound 4,000 Perfect Casebound

11,500 copies as: 8,000 Perfect bound

3,500 Perfect Casebound

Number of Pages - 864 pages plus cover

- 5 3/8" x 8 3/8" (text the same for both versions) Trim Size

Binding - Perfect Bound

Perfect Casebound with 80 lb. white endsheets,

head & foot bands (no gilded edges)

Paper - Text- 40 lb. white offset

PB Cover- 10 pt. C1S

PCB Caseside- Kivar 7 over .080 binder's board

PCB Jacket- 100 lb. Enamol

- rext- 1 color (black) 2 sides Ink

PB Cover & FCB Jacket- 4 colors (process) 1 side plus gold foil stamp (front cover & spine) plus

gloss lay-flat film laminate

PCB Caseside- Gold foil stamp on spine

Cony - Text, Covers, Jackets & Dies- Negatives in

Amorisearch files

Proofs - None

Packing - Bulk pack in cartons

> 5100 33rd Street, S.E., Grand Rapids, MI 49512 616-957-5100 Fax: 616-957-1261 This Offer Is Governed By The Terms And Conditions On The Reverse Side.

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Amerisearch January 16, 2003 Quote #B101106A Page 2

RE: America's God & Country

Prices:

10,000 copies as: Press run Possible 10: over run 6,000 Perfect Bound \$17.340 or \$2.890 cs. \$1,122 or \$1.871 ea. 4,000 Perfect Casebound \$16,824 or \$4.206 ea. \$1,125 or \$2.813 ca.

 1,500 copies as:
 Press run
 Possible 10% over run

 5,000 Perfect Bound
 \$15,470 or \$3.094 ea.
 \$936 or \$1.871 ca.

 2,500 Perfect Casebound
 \$12,605 or \$5.042 ea.
 \$703 or \$2.813 ea.

11,500 copies as: Press run Possible 10% over run 8,000 Perfect Bound 521,080 or \$2.635 ea. \$1,497 or \$1.371 ea. \$3,500 Perfect Casebound \$15,414 or \$4.404 ea. \$985 or 42.813 ea.

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on running both Perfect Pound and Ferfect Casebound at the same time.

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry Musclow 75 Sales Representative

terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date:

Jun-16-04 09:14pm

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ickinson Press Inc.

July 22, 2003

Dickinson France Cooke #8072107

Bill Federas Amerisearch 4346 Southview Dr. St. Louis- MO 53129

America's God and Country - reprint

Specifications:

Quantity - 5,000; 7,500; 10,000 copies

Number of Pages - 864 pages plus cover

Trim Size - 5 3/8" x 8 3/8"

Binding - Perfect Bound

Paper - Text- 40 lb. white offset

Cover- 10 pt. C15

Ink - Text- 1 color (black, 2 sides

Cover- 4 colors (process) 1 side

plus gold foil stamp (front cover & spine) plus

gloss lay-flat film laminate and embossing

- Text & Cover- Negatives in DPI files Сору

Proofs - None

Packing - Pulk pack in costons . . --

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1ES

Amerieearch July 22, 2003 Quota #8072107 Fage 2

RE: America's God & Country

Prices:

| | | Press Run | | Possible 10% over run \$19,620 or \$3.924 canh | | |
|------------|----------------------|-------------|-------|---|--------------|--|
| 5,000 nog | 912.5 3 5 | or \$3.737 | each: | \$19,520 02 | +3.324 Es.n | |
| 7,500 cor | nes \$23,370 | :: \$3.1.15 | waci. | | \$3.304 each | |
| 10,000 cog | 978,640 | or \$2.206 | eack. | \$29,930 02 | 32,990 each | |

Any changes that need to be made to film in our files will be charged additional.

Prices quoted above are based on one current price of paper. If an order is not received within 30 days, we reserve the right to neglect our prices to reflect the price of paper at the time of order.

Terms: To Be Determined F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKTHSON PRESS INC.

Terry Musclow Sales Representative

terry.musclow@dickinsonpress.com

IM/IZ

Accepted By:

Title:

Date.

December 5, 2003

Dickinson Press Quote #B120503

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

- 20,000 copies; Option 1,000 or 2,000 Perfect Quantity

Casebound

Number of Pages - 864 pages plus cover

 $-53/8" \times 83/8"$ Trim Size

Binding - Perfect Bound

- Text- 40 lb. white offset Paper

Cover- 10 pt. C1\$

- Text- 1 color (black) 2 sides Ink

Cover- 4 colors (process) 1 side

plus gold foil stamp (front cover & spine) plus

gloss lay-flat film laminate and embossing

Copy - Text & Cover- Negatives in DPI files

Packing - Bulk pack in cartons

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Amerisearch December 5, 2003 Quote #B120503 Page 2

RE: America's God & Country

Prices:

20,000 copies \$46,800 or \$2.340 each

Any changes that need to be made to film in our files will be charged additional.

Add'1 for Perfect_Casebound version to run at the same time as Perfect Bound edition: 1,000 copies \$5,216 or \$5.216 each 2,000 copies \$8,086 or \$4.043 each

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry Musclow Sales Representative

terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date:

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December 10, 2003

3144874489

Dickinson Press Quote #B120503A

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

RE: America's God and Country - reprint

Specifications:

Quantity

- 20,000; 30,000 copies; Option 1,000 or 2,000

Perfect Casebound

Number of Pages

- 864 pages plus cover

Trim Size

- 5 3/8" \times 8 3/8"

Binding

- Perfect Bound

Paper

- Text- 40 lb. white offset

Cover- 10 pt. Cls

Ink

- Text- 1 color (black) 2 sides

Cover- 4 colors (process) 1 side

plus gold foil stamp (front cover & spine) plus

gloss lay-flat film laminate and embossing

Copy

- Text & Cover- Negatives in DPI files

Packing

- Bulk pack in cartons

Amerisearch December 10, 2003 Quote #B120503A Page 2

RE: America's God & Country

Prices:

20,000 copies \$46,800 or \$2.340 each 30,000 copies \$65,550 or \$2.185 each

Any changes that need to be made to film in our files will be charged additional.

Add'l for Perfect Casebound version to run at the same time as Perfect Bound edition: 1,000 copies \$5,216 or \$5.216 each 2,000 copies \$8,086 or \$4.043 each

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined
F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINGON PRESS INC.

Terry Musclow

Sales Representative

terry.musclow@dickinsonpress.com

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Accepted By:

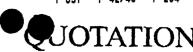
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Date:

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ickinson Press Inc.

March 29, 2004

Dickinson Press Quote #B032904

Bill Federer Amerisearch 4346 Southview Dr. St. Louis, MO 63129

America's God and Country - reprint

Specifications:

- 25,000 copies; Option for 4,000 Perfect Casebound Quantity

Number of Pages - 864 pages plus cover

Trim Size - 5 3/8" x 8 3/8"

- Perfect Bound Binding

- Text- 40 lb. white offset Paper

Cover- 10 pt. C1S

- Text- 1 color (black) 2 sides Ink

Cover- 4 colors (process) 1 side

plus gold foil stamp (front cover & spine) plus

gloss lay-flat film laminate and embossing

- Text & Cover- Negatives in DPI files Copy

- Bulk pack in cartons Packing

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Amerisearch March 29, 2004 Quote #B032904 Page 2

America's God & Country

Prices:

25,000 copies \$58,150 or \$2.326 each

Any changes that need to be made to film in our files will be charged additional.

Add'l for Perfect Casebound version to run at the same time as Perfect Bound edition: 4,000 copies \$14,128 or \$3.532 each

Prices quoted above are based on the current price of paper. If an order is not received within 30 days, we reserve the right to adjust our prices to reflect the price of paper at the time of order.

Terms: To Be Determined F.O.B. Grand Rapids, MI Freight prepaid, bill customer

DICKINSON PRESS INC.

Terry Musclow Sales Representative

terry.musclow@dickinsonpress.com

TM/rz

Accepted By:

Title:

Date:

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